

BACHELOR OF

COMMERCE

Commerce is one of the world's moving forces, shaping societies and connecting people around the globe. Wherever people are at work, in public organisations or private businesses, they depend on business, financial, and managerial expertise to keep their world in motion.

The Tohu Paetahi Tauhokohoko—Bachelor of Commerce (BCom) is a three-year undergraduate degree. The degree benefits from being taught from its capital-city location at Ōrauariki—the Wellington School of Business and Government (WSBG) in the nation's administrative hub. It is based at the Pipitea campus in Wellington's central business district, just across the road from Parliament.

First-year courses are taught at the Kelburn campus, but students are based at the Pipitea campus for subsequent years.

In addition to its own teaching staff, the University uses the expertise of professionals working at the highest levels of business and government. Wellington's private- and public-sector organisations provide a wealth of research opportunities.

The Wellington School of Business and Government is one of an elite group worldwide to be accredited by the world's most highly recognised international business accreditation agencies.



CAREER OPPORTUNITIES

A BCom leads to a range of public- and private-sector careers, including accountancy, actuarial science, advertising, banking, e-commerce, economics, financial analysis, human resource management, international business, management consulting, marketing, primary or secondary school teaching, public policy, software development, and tourism management.

i www.wgtn.ac.nz/careers

POSTGRADUATE STUDY

The University has a range of postgraduate options, including Honours, Master's, and PhD programmes for BCom students wishing to continue their studies.

i www.wgtn.ac.nz/wsbg/postgraduate

SCHOOL SUBJECTS

Business Studies, Digital Technology, and essay-based subjects such as English and History are recommended. Previous study in Mathematics and Statistics is particularly useful for students wanting to study Actuarial Science, Economics, or Finance. Although not essential as they're taught from an introductory level, secondary-school level study in Accounting and Economics provides good preparation for university study in these subjects.

FIND OUT MORE

✉ info@vuw.ac.nz

i www.wgtn.ac.nz/bcom

i www.wgtn.ac.nz/business

MAJORS

Major	Code
Accounting	ACCY
Actuarial Science	ACTS
Commercial Law	COML
Data Science	DATA
Economics	ECON
Finance	FINA
Human Resource Management and Employment Relations	HRER
Information Systems	INFO
International Business	IBUS
Management	MGMT
Marketing	MARK
Public Policy	PUBL
Taxation	TAXN
Tourism Management	TOUR

MINORS

- ▶ Banking (BANK)
- ▶ Business Ethics and Sustainability Management (BESM)
- ▶ Econometrics (ECME)
- ▶ Innovation and Entrepreneurship Studies (INEN)

DEGREE REQUIREMENTS

Three years of full-time study.

The seven core courses at 100 level (see right) must be completed (usually in the first year). The requirements for at least one BCom major (listed above) must be satisfied.

A total of 360 points is required:

- ▶ at least 210 points must be from courses listed for the BCom
- ▶ at least 180 points must be at 200 and 300 level
- ▶ of the 180 points, at least 75 points must be at 300 level
- ▶ of the 75 points, at least 45 points must be from courses listed for the BCom
- ▶ no 300-level course may be counted towards more than one major or minor.

Other important information

You may include a second major or up to two minors in your BCom in an undergraduate subject area, which can be from another faculty.

The entire BCom core is not required for a minor in any Commerce subject. For more information about minors, see page 43.

THE BCom CORE

All BCom students must complete these core courses as part of their degree.

Course code	Course title
ACCY 130	Accounting for Accountability and Decision Making
ECON 130	Microeconomic Principles
FCOM 111	Government, Law and Business
INFO 101	Introduction to Information Systems
MARK 101	Principles of Marketing
MGMT 101	Introduction to Management
QUAN 102	Statistics for Business

FCOM 111 should be included in your first year.

QUAN 102 can be swapped for STAT 193.

All BCom core courses are offered in Trimesters 1 and 2—you can choose which trimester you want to take them in. Some core courses can be taken in Trimester 3.

If you can't fit all the core courses into your first year, you can take the remaining core courses in your second or third year.

FIRST-YEAR PLAN

Below is a sample first-year plan.

Trimester 1 (1/3)	Trimester 2 (2/3)
ACCY 130	ECON 130
INFO 101	FCOM 111
MARK 101	QUAN 102
MGMT 101	Elective course

This plan would allow you to continue with Commercial Law, Human Resource Management and Employment Relations, International Business, Management, Marketing, or Public Policy as majors.

Majors requiring additional 100-level courses

If you plan to major in Accounting, Actuarial Science, Data Science, Economics, Finance, Information Systems, Taxation, or Tourism Management, you will need to take additional courses in your first year, alongside the BCom core courses. See the major requirements on the following pages for more information.

MAJOR REQUIREMENTS

It is recommended that you apply for admission as soon as possible (see page 22 for details).

The requirements listed below are the requirements to complete a major; degree regulations are listed in the University's *Calendar*.

BCom majors under other degrees

If you are doing a major in Accounting, Commercial Law, Human Resource Management and Employment Relations, International Business, Management, Marketing, or Taxation under another degree, you must complete the entire BCom core.

If you are doing a major in Actuarial Science, Data Science, Economics, Finance, Information Systems, Public Policy, or Tourism Management under another degree, you do not need to complete the BCom core. However, if you are doing these majors in the BCom, you will still need to complete the BCom core.

Accounting (ACCY)

- a. In your first year, you should include the following courses: ACCY 130, ACCY 131, ECON 130, FCOM 111, INFO 101, QUAN 102. Also recommended is ECON 141.
- b. Complete one course from FINA 101, FINA 201, FINA 211.
- c. Complete six courses at 200 level: ACCY 223, ACCY 225, ACCY 231, COML 203, COML 204, TAXN 201.
- d. Complete three courses at 300 level: ACCY 302, ACCY 308, ACCY 330.

Actuarial Science (ACTS)

- a. Complete six courses at 100 level: ACCY 130, ECON 130, ECON 141, MATH 142*, MATH 177*, (MATH 151 or at least a B+ in QUAN 111).

*Additional prerequisites may be required.

- b. Complete four courses at 200 level: ACTS 201, ECON 201, FINA 201 or FINA 202, MATH 277.
- c. Complete four courses at 300 level: ACTS 301, either FINA 303 or FINA 306, STAT 335; and one further course from (ACTS 336, FINA 303, FINA 306, MATH 377).

Commercial Law (COML)

- a. In your first year, take the BCom core courses, including FCOM 111.
- b. Complete three courses at 200 level: COML 203, COML 204, and one further course from COML 205, COML 206, TAXN 201.
- c. Complete three courses at 300 level from COML 300–399*.

*One of these may be replaced by an approved course from TAXN 300–399.

Data Science (DATA)

- a. Complete three courses at 100 level:
 - ▶ DATA 101
 - ▶ one course from COMP 102, COMP 112, COMP 132, INFO 102
 - ▶ one course from MATH 177, QUAN 102, STAT 193.
- b. Complete four courses at 200 level:
 - ▶ DATA 201, DATA 202
 - ▶ one course from MATH 277, QUAN 203, STAT 292
 - ▶ one further course from AIML 231, AIML 232, COMP 261, GEOG 215, INFO 206 (or INFO 264), MATH 245, MATH 251, MATH 261, MATH 277, PHIL 269, QUAN 201, QUAN 203, STAT 292, STAT 293.
- c. Complete four courses at 300 level:
 - ▶ DATA 301, DATA 303, COMP 309
 - ▶ one course from DATA 304–399, COMP 307, ECON 303, GEOG 315, INFO 304, INFO 307, INFO 310, INFO 311, MARK 317, MATH 353, MGMT 315, MGMT 316, STAT 391, STAT 392, STAT 394, SWEN 304.

Economics (ECON)

- a. Complete four courses at 100 level: ECON 130, ECON 141, QUAN 102 (or MATH 177 or STAT 193), and QUAN 111 (or MATH 141/142, and MATH 151).
- b. Complete three courses at 200 level: ECON 201, ECON 202; one further course from MATH 277, QUAN 201, QUAN 203.
- c. Complete three courses at 300 level from ECON 300–399, FINA 304, FINA 306, PUBL 303.

Finance (FINA)

- a. Complete four courses at 100 level: ECON 130, ECON 141, QUAN 102 (or MATH 177 or STAT 193), QUAN 111 (or MATH 141/142, and MATH 151).
- b. Complete three courses at 200 level: FINA 201, FINA 202; and one further course from MATH 277, QUAN 201, QUAN 203.
- c. Complete three courses at 300 level from ACCY 306, FINA 300–399.

Human Resource Management and Employment Relations (HRER)

- a. In your first year, take the BCom core courses, including MGMT 101.
- b. Complete three courses at 200 level: HRER 201, HRER 207 (or FHSS 207), MGMT 202.
- c. Complete three courses at 300 level from HRER 300–399.
- d. Complete one further course from COML 302, ECON 333, HRER 200–399, MGMT 300–399.

Information Systems (INFO)

- Complete three courses at 100 level: INFO 101, INFO 102 (or one of COMP 102, COMP 112, COMP 132), INFO 103.
- Complete three courses at 200 level: INFO 201, INFO 202, INFO 203.
- Complete three courses at 300 level: one course from INFO 301–304, and two further courses from INFO 301–399.

If you are completing a major in Information Systems, you may obtain a specialisation in Business Analysis, IT Solutions, or Organisational Data. Go to www.wgtn.ac.nz/bcom for more information.

International Business (IBUS)

- In your first year, take the BCom core courses. You should also consider taking an approved language or culture course.
- Complete IBUS 201, IBUS 212, IBUS 305, IBUS 312.
- Complete one further course from IBUS 200–299.
- Complete one further course from IBUS 300–399, MARK 302 (or from ACCY 309, COML 306, ECON 309, FINA 302, HRER 303).
- Complete 20 points from 100-level ASIA, CHIN, FREN, GERM, ITAL, JAPA, PASI, or SPAN or one of (ASIA 201, ASIA 202, ASIA 203, FHSS 210) or an approved substitute.

Management (MGMT)

- In your first year, complete the BCom core courses, including MGMT 101.
- Complete three courses at 200 level: MGMT 202, MGMT 205, MGMT 206 or MGMT 208.
- Complete three courses at 300 level from MGMT 300–399.
- Complete one further course from MGMT 200–399, HRER 300–399, or TOUR 300–399.

If you are completing a major in Management, you may obtain a specialisation in Systems, Operations and Supply Chain Management. Go to www.wgtn.ac.nz/bcom for more information.

Marketing (MARK)

- In your first year, take the BCom core courses, including MARK 101 and QUAN 102.
- Complete three courses at 200 level: MARK 201, MARK 202, MARK 203.
- Complete two courses at 300 level: MARK 301, MARK 303.
- Complete two further courses from MARK 300–399, COML 308.

Public Policy (PUBL)

- In your first year, take the BCom core courses, including one course at 100 level from FCOM 111, POLS 111, PUBL 113 (recommended).
- Complete three courses at 200 level: PUBL 201, PUBL 210, and one further course from PUBL 200–299.
- Complete two courses at 300 level: PUBL 310, and one further course from PUBL 300–399.
- One further course from PUBL 200–399.

Taxation (TAXN)

- In your first year, take the BCom core courses including ACCY 130, ACCY 131, FCOM 111.
- Complete four courses at 200 level: ACCY 231, COML 203, COML 204, TAXN 201.
- Complete three courses at 300 level: TAXN 301, and two further courses from TAXN 300–399.

Tourism Management* (TOUR)

- In your first year, take the BCom core courses and TOUR 101.
- Complete three courses at 200-level: TOUR 202, TOUR 203, and MARK 202.
- Complete one 300-level TOUR capstone course and choose between two experiential learning courses (tourism practicum or consultancy).
- Add 30 further points, at least 15 points of which are at 300 level, from TOUR 200–399 and a range of pre-approved courses from GEOG, HRER, IBUS, INFO, MARK, MGMT, PUBL.

*Some courses are subject to regulatory approval.



DEGREE EXAMPLES

BCom majoring in Accounting and Commercial Law with a minor in Taxation

YEAR 1		YEAR 2		YEAR 3	
1/3	2/3	1/3	2/3	1/3	2/3
ACCY 130 15 points	ACCY 131 15 points	ACCY 223 15 points	ACCY 225 15 points	ACCY 308 15 points	ACCY 302 15 points
MGMT 101 15 points	QUAN 102 15 points	ACCY 231 15 points	FINA 211 15 points	TAXN 301 15 points	ACCY 330 15 points
FCOM 111 15 points	MARK 101 15 points	COML 203 15 points	COML 204* 15 points	COML 300 level 15 points	COML 300 level 15 points
INFO 101 15 points	ECON 130 15 points	ECON 141 15 points	TAXN 201† 15 points	COML 300 level 15 points	TAXN 300 level 15 points
60 points	60 points	60 points	60 points	60 points	60 points
120 points		120 points		120 points	

*Course counts towards both the ACCY major and TAXN minor.

Total points required: 360

†Course counts towards both the ACCY and COML majors.

Total points completed: 360

BCom majoring in Economics and Finance

YEAR 1		YEAR 2		YEAR 3	
1/3	2/3	1/3	2/3	1/3	2/3
FCOM 111 15 points	QUAN 111 15 points	ECON 201 15 points	ECON 202 15 points	ECON 305 15 points	FINA 328 15 points
QUAN 102 15 points	ECON 141 15 points	FINA 201 15 points	FINA 202 15 points	ECON 314 15 points	FINA 303 15 points
ACCY 130 15 points	INFO 101 15 points	MARK 101 15 points	200-level elective 15 points	FINA 301 15 points	FINA 305 15 points
ECON 130 15 points	MGMT 101 15 points	QUAN 201† 15 points	Elective 15 points	Elective 15 points	Elective 15 points
60 points	60 points	60 points	60 points	60 points	60 points
120 points		120 points		120 points	

†Course counts towards both majors.

Total points required: 360

Total points completed: 360

BCom majoring in Marketing with a minor in Innovation and Entrepreneurship

YEAR 1		YEAR 2		YEAR 3	
1/3	2/3	1/3	2/3	1/3	2/3
ACCY 130 15 points	ECON 130 15 points	MARK 201 15 points	MARK 202 15 points	MARK 301 15 points	MARK 303 15 points
INFO 101 15 points	FCOM 111 15 points	MARK 203 15 points	IBUS 205 15 points	MARK 300 level 15 points	MARK 300 level 15 points
MARK 101 15 points	MGMT 101 15 points	Minor 200 level 15 points	200-level elective 15 points	Minor 300 level 15 points	MGMT 307 15 points
QUAN 102 15 points	Elective 15 points	Elective 15 points	Elective 15 points	Elective 15 points	Elective 15 points
60 points	60 points	60 points	60 points	60 points	60 points
120 points		120 points		120 points	

Total points required: 360

Total points completed: 360

Key:

Core	First major	Second major	Minor	Elective
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Note: Trimesters in which courses are offered are subject to change.



“I chose to study at the Wellington School of Business and Government, which is ideally positioned at the heart of the vibrant central business district. Studying at this university in a collegial, enriching, and stimulating learning environment led me to undertake postgraduate study to pursue my interest in business ethics. My journey here has been truly inspiring, rewarding, and fulfilling.”

YANA GEARY

Graduate, Bachelor of Commerce in Human Resource Management and Employment Relations and Management

Student, Master of Commerce